

# 작탈식 경장비용 연료전지 개발 현황 및 사업화 계획



2015.09.24.

황상문

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①

## 경장비용 연료전지 개발 동향



## Trends on FC for Portable & Specific Purpose

- Micro Fuel Cells      Portable application & consumer electronics
- Light Traction      Electrical Scooters & Bikes, Wheelchairs
- Material Handling      Forklift, Airport Buggies
- Auxiliary Power Unit (APU)      Equal-zero-emission & Grid independent electric power supply  
Boots, Motorhomes & Generator sets
- Emergency-power supply/  
Uninterruptible power supply      Telecommunication (Telecommunication base stations)  
Computer centers, back-up power (border control, tunnel appl.)

MP3 Player



0.1-1 W

Mobile Phone



2-5 W

Computer



15-30 W

Military, APU



25-200 W

Materials Handling



1.5-10 kW

## ■ PEMFC & DMFC-Systems as range extender or battery replacement

### • Material Handling



Source : Oorja



Source : Julich



Source : Ballard



Source : PlugPower



Source : PROPOWER



Source : PROPOWER

### • Electro Mobile



Source : SFC



Source : KIER



Source : SOOSUNG



Source : SAMSUNG



Source : PROPOWER

### • Scooter



Source : SUZUKI



Source : SFC

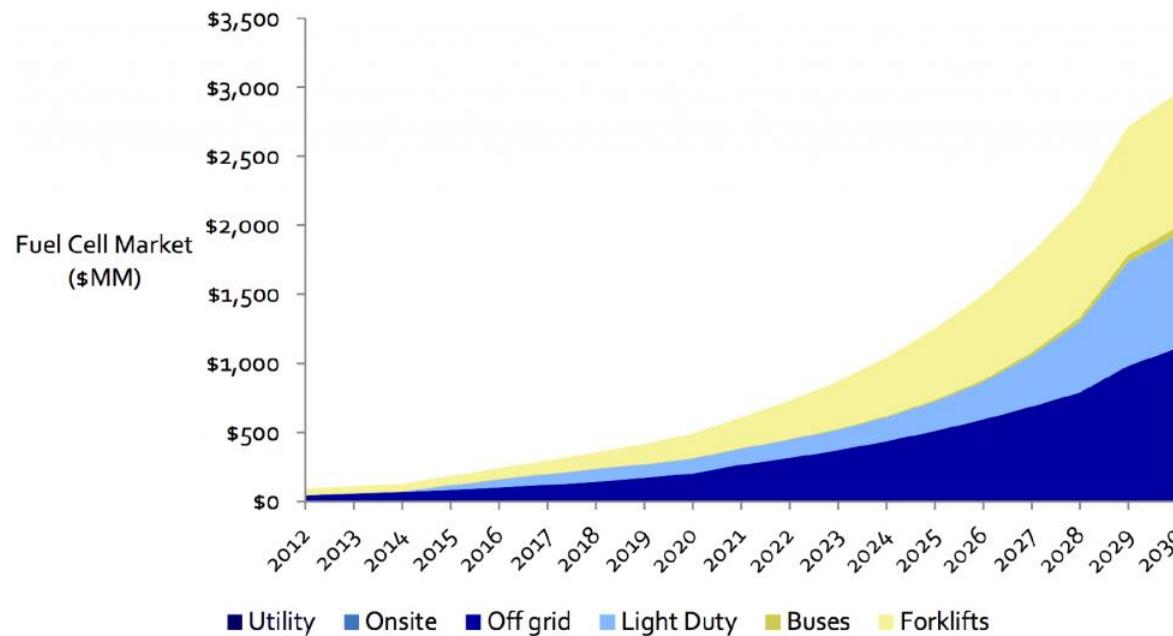


Source : Yamaha



Source : PROPOWER

FC MHV (Material Handling Vehicles) does offer value to customers, according to Lux Research. FC MHV suffer less downtime compared to their electric counterparts, which take longer to charge. This will result in sales of 62,000 fc MHV (a CAGR of 21 percent from 2012), and revenues of \$973 million (a CAGR of 18 percent from 2012).



Source : Lux Research (2013)

## Reducing the environmental impact with the economical verification

- Electric Transportation equipment : Zero-emission, Low-noise, High-efficiency



## Comparing Fuel Cell with Battery – Lightweight, Continuous use

- Replacement of Lead-Acid Battery : Weight & Volume Reduction, Continuous use



### Comparison of Power source for Electric Forklift

#### Battery Pack 3 set

1. Operation
2. Recharge
3. Cooling (After charging)



FC System 1 set  
(Fuel Tank 1 set)



②

## 국외 개발 동향



# 국외 개발 동향\_Portable



APU [2012, SFC, Germany]



## EFOY COMFORT 80 / 140 / 210

| Fuel Cell Type                    | DMFC          | DMFC          | DMFC          |
|-----------------------------------|---------------|---------------|---------------|
| Max Power                         | 40W           | 72W           | 105W          |
| Charge capacity/day               | 80Ah          | 140Ah         | 210Ah         |
| Nominal Voltage<br>Charge Current | 12V /<br>3.3A | 12A /<br>6.0A | 12V /<br>8.8A |
| Nominal Consumption/kWh           | 0.9L          | 0.9L          | 0.9L          |
| Warranty                          | 2years        | 2years        | 2years        |

APU [2013, BOC, UK]



providing up to 24 hours of operation  
from a single 10 kg hydrogen cylinder

## BOC Hymera

|  |               |
|--|---------------|
| Fuel Cell Type                         | PEMFC         |
| Rated Output Power                     | 150W          |
| DC Output Voltage                      | 13.3 ~ 14.2 V |
| Max. DC Output Current                 | 12 A          |
| Efficiency                             | ~50% @ 100 W  |
| Typical gas consumption rate @<br>100W | 1 L/min       |

# 국외 개발 동향\_Portable



APU [2013, NaBiCo, Japan]



## PGMH-33

|                 |                                      |
|-----------------|--------------------------------------|
| Fuel Cell Type  | PEMFC(MgH <sub>2</sub> )             |
| Rated Net Power | 33 W                                 |
| Output Voltage  | AC 100V                              |
| Weight          | 7.5 kg                               |
| Fuel Cartridge  | 40 Wh<br>(Supply 72minutes of power) |
| Warranty        | 3years                               |

APU [2013, Horizon, Singapore]



## MINIPACK Fuel Cell Charger

|                       |           |
|-----------------------|-----------|
| Fuel Cell Type        | PEMFC     |
| Rated Output Power    | up to 2W  |
| DC Output Voltage     | 3.8 ~ 5 V |
| Weight                | 210 g     |
| Operating Environment | 0~35 °C   |
| Electrical Interface  | USB 5V    |

## Scooter [YAMAHA, Japan]

2003



2007



### Yamaha FC-06

|                  |          |
|------------------|----------|
| Fuel Cell Output | 500W     |
| Fuel             | Methanol |
| Driving Range    | 200km    |
| Max. Speed       | 40 km/h  |
| 배기량              | 50cc     |

### Yamaha FC-DII

|                    |                   |
|--------------------|-------------------|
| Fuel Cell Output   | 1,000W            |
| Fuel               | Methanol<br>54%   |
| Fuel Tank Capacity | 3.6L              |
| Battery            | Lithium-ion       |
| Max. Power         | 1.2kW             |
| Range              | 125km (at 30km/h) |

# 국외 개발 동향\_Vehicle



## Scooter [2013, SUZUKI, Japan]



### HyTec Fuel Cell Hybrid Scooter

|                |                              |
|----------------|------------------------------|
| Fuel Cell Type | PEMFC                        |
| Capacity       | 2.5 kW                       |
| Fuel           | Hydrogen (350 bar)           |
| Range          | 220 miles<br>350 km @ 30 mph |
| Project Member | Intelligent Energy           |

## Scrubber [2013, Nilfisk, USA]



### MINIPACK Fuel Cell Charger

|                |            |
|----------------|------------|
| Fuel Cell Type | PEMFC      |
| Power          | 10 kW      |
| Fuel           | LPG        |
| Project Member | Plug Power |

## MHV

- Manufacturers of fuel cell stacks are involved in seeing how their fuel cell technology can be adapted and applied to this vehicle segment.
- System integrators are involved in building the fuel cell technology into hybrid power pack units that can be fitted to forklifts, pallet trucks and other similar vehicles.
- Material handling vehicle OEMs are involved, working along side the system integrators, in fitting of fuel cell systems to their forklift vehicles and promoting the technology.
- Users of material handling vehicles are involved in testing the fuel cell vehicles in the field.



## MHV

- Development trends of Fuel cell for material handling vehicles

2004  
-  
2005



### Suggested the applicability of FC for MHV

Logistics companies and fuel cell manufacturer developed FC MHV and succeeded in driving test

2007  
-  
2009



### Developed the FC power pack for MHV

World fuel cell companies developed FC power pack for MHV and commercialization in earnest in the United States

2010  
-  
2015



### Dissemination of MHV with a FC power pack

Various types MHV appearance and commercialization

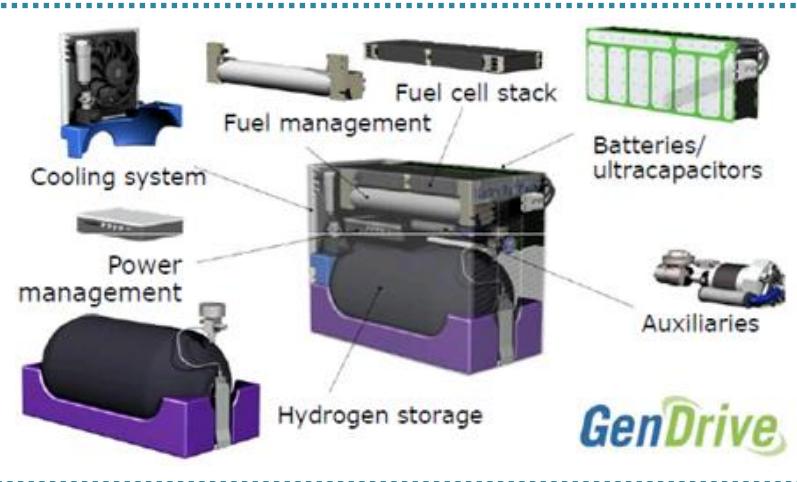
Feb. 27. 2014, total 78 sites and 6227 units in North America

## MHV [Plug-Power, USA]

**BALLARD**



FCvelocity – 9SSL



**plug power**  
FUEL CELL SYSTEMS



- ~1,200 GenDrive units deployed
- 5M hours of operation
- 85% market share
- 6,000-10,000 refueling each week



### GenDrive 3200,3330

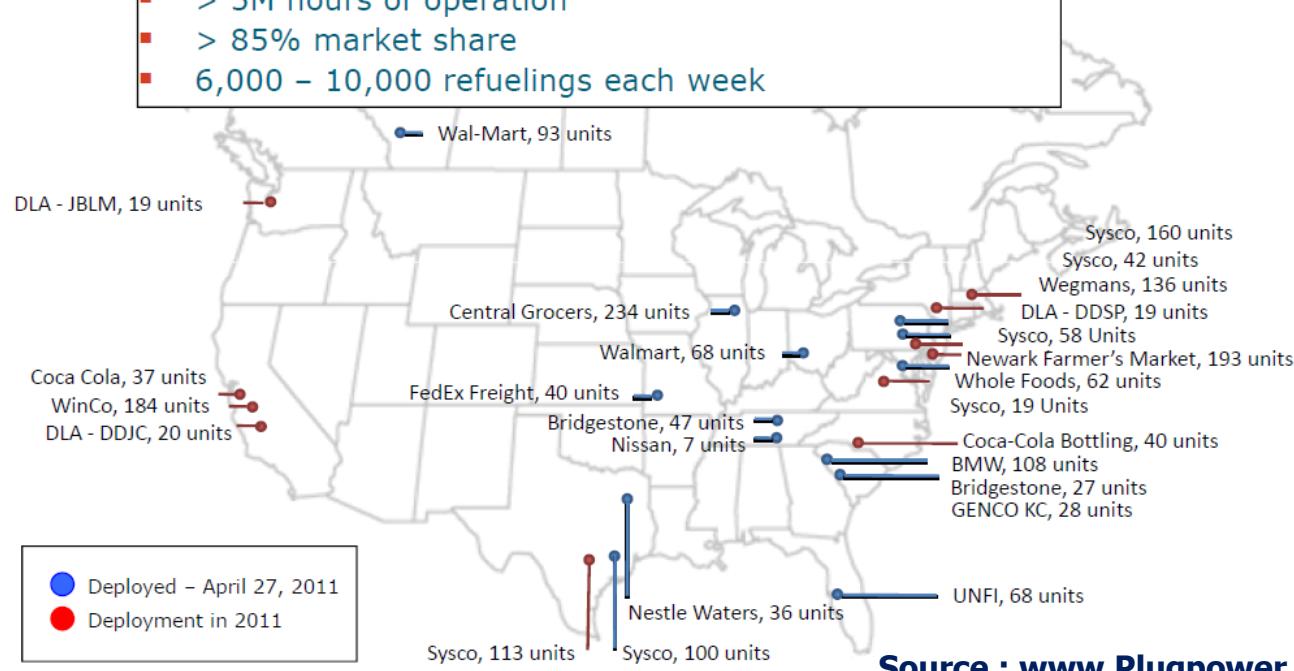
|                     |          |
|---------------------|----------|
| Fuel Cell Type      | PEMFC    |
| Power               | 1.5-3kW  |
| Output Voltage      | 24V DC   |
| <b>FUELING SPEC</b> |          |
| Pressure            | 350bar   |
| Fill Time           | < 1.5min |

## MHV [Plug-Power, USA]



- According to Fuel Cells 2000, Plug Power were over 4,000 fuel cell forklifts in use in the U.S. as of July 2013. While Latham, NY-based Plug Power currently has an 85 percent market share, other companies are getting in on the action as European logistics firms look to put fuel cell lift trucks in their warehouses. Plug Power is setting its sights high with a goal of shipping 3,000 units in 2014. The company currently has a sales backlog of 1,133 orders. Recent customers include BMW in Spartanburg, SC, Ace Hardware in Wilmer TX, Proctor & Gamble in Mehoopany, PA , Kimberly-Clark in Graniteville, SC.

- ~ 1,200 Plug Power GenDrive™ units deployed
- > 5M hours of operation
- > 85% market share
- 6,000 – 10,000 refuelings each week



Source : [www.Plugpower.com](http://www.Plugpower.com) (2014)

## MHV [Plug-Power, USA]



| PRODUCT SPECIFICATIONS   | 1500                  | 1800   |                        | 1700   |                        |  |
|--------------------------|-----------------------|--------|------------------------|--------|------------------------|--|
| Nominal Voltage          | 36 VDC                | 36 VDC | 48 VDC                 | 36 VDC | 48 VDC                 |  |
| Maximum Continuous Power | 8 kW                  | 8 kW   | 10 kW                  | 8 kW   | 10 kW                  |  |
| Dimensions               | 38.3" x 24.7" x 22.6" |        | 38.5" x 27.2" x 22.75" |        | 38.6" x 32.82" x 23.0" |  |
| Weight                   | 2,150 lbs             |        | 2,250 lbs              |        | 3,000 lbs              |  |
| Operating Temperature    | -22°F ~ 104°F         |        | -22°F ~ 104°F          |        | -22°F ~ 104°F          |  |
| Connector                | SB 350                |        | SB 350                 |        | SB 350                 |  |
| FUELING SPECIFICATIONS   |                       |        |                        |        |                        |  |
| Hydrogen Storage         | 1.5 kg                |        | 1.6 kg                 |        | 1.8 kg                 |  |
| Pressure                 | 350 bar               |        | 350 bar                |        | 350 bar                |  |
| Fill Time                | < 3 min               |        | < 3 min                |        | < 3 min                |  |

## MHV [Plug-Power, USA]



| PRODUCT SPECIFICATIONS   | 3300                  | 3300-D                |
|--------------------------|-----------------------|-----------------------|
| Nominal Voltage          | 24 VDC                | 24 VDC                |
| Maximum Continuous Power | 1.8 kW                | 3.2 kW                |
| Dimensions               | 12.9" x 31.0" x 30.8" | 12.9" x 31.0" x 30.8" |
| Weight                   | 590 lbs               | 590 lbs               |
| Operating Temperature    | -22°F ~ 104°F         | -22°F ~ 104°F         |
| Connector                | SB 175                | SB 175                |
| FUELING SPECIFICATIONS   |                       |                       |
| Hydrogen Storage         | 0.72 kg               | 0.72 kg               |
| Pressure                 | 350 bar               | 350 bar               |
| Fill Time                | < 1.5 min             | < 1.5 min             |

## MHV [NUVERA Fuel Cells, USA]



- Nuvera Fuel Cells has supplied high-performance motive fuel cells to major automakers and manufacturers of industrial vehicles for over 12 years.



| Product                        | CS25                   | CM25                   | CM32                           | RL25                   |
|--------------------------------|------------------------|------------------------|--------------------------------|------------------------|
| <b>Rated Power (30sec)</b>     | <b>25 kW</b>           |                        | <b>31 kW</b>                   | <b>25 kW</b>           |
| <b>Voltage</b>                 | <b>36 VDC</b>          |                        | <b>48 VDC</b>                  | <b>36 VDC</b>          |
| <b>Operating Current Range</b> | <b>-50~1,150 A</b>     | <b>-400~1,150 A</b>    | <b>-280~1,150 A</b>            | <b>-400~1,150 A</b>    |
| <b>Energy Storage Capacity</b> | <b>19.1 kWh</b>        | <b>35.7 kWh</b>        | <b>36.5 kWh</b>                | <b>35.7 kWh</b>        |
| <b>Size (mm)</b>               | <b>889 x 667 x 602</b> | <b>970 x 798 x 602</b> |                                | <b>970 x 510 x 781</b> |
| <b>Target Weight (kg)</b>      | <b>839</b>             | <b>1,406</b>           |                                | <b>1,155</b>           |
| <b>Fuel Specifications</b>     |                        |                        |                                |                        |
| <b>Refueling Time</b>          | <b>60 sec</b>          |                        | <b>120 sec</b>                 |                        |
| <b>Hydrogen Storage</b>        | <b>0.5 kg</b>          |                        | <b>1.0 kg</b>                  |                        |
| <b>Hydrogen Pressure</b>       |                        |                        | <b>350 bar</b>                 |                        |
| <b>Hydrogen Port</b>           |                        |                        | <b>SAE J-2600 H35, CE 0036</b> |                        |
| <b>Ambient Operating Tem.</b>  |                        |                        | <b>-4~35 °C</b>                |                        |
| <b>Environment</b>             |                        |                        | <b>Indoor Use Only</b>         |                        |
| <b>Emissions</b>               |                        |                        | <b>Water Vapor</b>             |                        |

## MHV [NUVERA Fuel Cells, USA]



- Forklifts using fuel cells from other manufacturers are using Nuvera's PowerTap on-site hydrogen generation and refueler, which can produce up to 50 kg of hydrogen per day.
- PowerTap is a steam methane reformer and Nuvera claims about 45% of the hydrogen will come from water, producing 70 tons less carbon dioxide and avoid 330,115 kWh of electrical consumption annually.



|                          |   |
|--------------------------|---|
| Production Rate (PTG-50) | 50 kg/day (865 scfh)  |
| Hydrogen Output Purity   | 99.995% or greater (meets SAE J2719)  |
| Dispensing Pressure      | 5000 psig (350 bar), settled  |
| Storage Capacity         | Configurable modules from 12 - 128 kg   |
| Compressor               | Standalone, hydraulically driven intensifier  |
| Electrical Requirements  | 480 VAC, 60 Hz, 3 Phase   |
| Gas Requirements         | Natural gas pipeline, 7 - 14" H <sub>2</sub> O  |
| Operating Temperature    | -4°F to 113°F (-20°C to 45°C)   |
| Standards Compliance     | System Designed to: CSA 5.99, HGV4<br>NFPA 2/70/52/55, IFC, ASMEB 31.3<br>Dispenser Nozzle: SAE J2600-H35<br>Type A Compliant |
| Environment              | Generation, Compression & Storage: Outdoor<br>Dispenser: Indoor or Outdoor  |

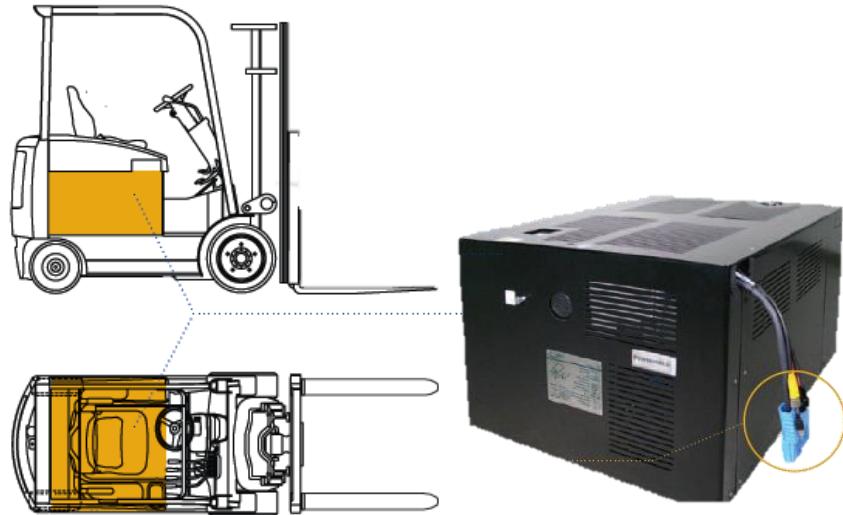
## Savings in annual ownership costs

- According to NREL analysis, a typical high throughput warehouse can expect up to 10 percent savings in annual ownership costs, resulting in a payback of less than one year. (5.6 percent savings in 3kW Class III Pallet Jack)
- 80% lower refueling / recharging labor cost, 75% less space as compared with battery recharging infrastructure

| Green Text = Advantage  | 10kW Class I Forklift               |                 | 3kW Class III Pallet Jack           |                 |
|---|-------------------------------------|-----------------|-------------------------------------|-----------------|
|   | Fuel-Cell Powered                   | Battery-Powered | Fuel-Cell Powered                   | Battery-Powered |
| Annual Cost of Ownership Per Lift (Total)                                       | \$17,800                            | \$19,700        | \$11,700                            | \$12,400        |
| Fuel Cell / Battery System Maintenance  | \$2,200                             | \$3,600         | \$500                               | \$400           |
| Facilities Space for Refueling / Recharging Infrastructure                      | \$500                               | \$1,900         | \$500                               | \$1,900         |
| Cost of Fuel / Electricity  | \$2,400                             | \$500           | \$1,400                             | \$400           |
| Labor Cost of Refueling / Recharging  | \$800                               | \$4,400         | \$500                               | \$3,200         |
| Annual Cost of Infrastructure Capital & Maintenance                             | \$3,700                             | \$1,400         | \$3,700                             | \$1,300         |
| Annual Cost of Fuel Cell / Battery Systems                                      | \$2,600<br>(\$3,700 w/o tax credit) | \$2,300         | \$1,300<br>(\$1,800 w/o tax credit) | \$1,300         |
| Annual Cost of Lift Truck Capital & Maintenance                                 | \$5,600                             | \$5,600         | \$3,900                             | \$3,900         |
| <b>Operational Characteristics</b>  |                                     |                 |                                     |                 |
| Time for Refueling / Changing Batteries   | 6-8 min/day                         | 30-45 min/day   | 3-5 min/day                         | 25-35 min/day   |
| Number of Fuel Cell / Battery Systems for Multiple Shift Operations             | 1                                   | 2-3             | 1                                   | 2-3             |
| Total Fuel Cycle Energy Use (total energy consumed/kWh delivered to the wheels) | ~12,000 Btu/kWh                     | >14,000 Btu/kWh | ~12,000 Btu/kWh                     | >14,000 Btu/kWh |
| Fuel Cycle Greenhouse Gas Emissions (g CO <sub>2</sub> equivalent)              | 800 g/kWh                           | 1,200 g/kWh     | 800 g/kWh                           | 1,200 g/kWh     |
| Estimated Product Life  | 8-10 years                          | 4-5 years       | 8-10 years                          | 4-5 years       |
| No Harmful Air Emissions at Point of Use  | ✓                                   | ✓               | ✓                                   | ✓               |
| Quiet Operation   | ✓                                   | ✓               | ✓                                   | ✓               |
| Wide Ambient Operating Temperature Range  | ✓                                   | ✓               | ✓                                   | ✓               |
| Constant Power Available Over Shift   | ✓                                   |                 | ✓                                   |                 |

Source : DOE Energy Efficiency & Renewable Energy (2014)

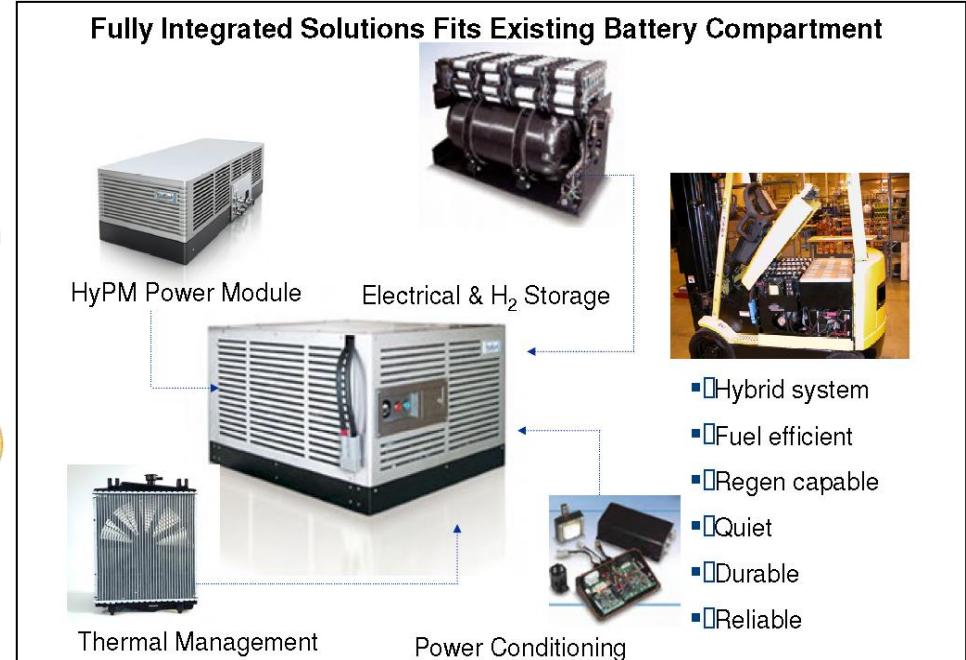
## MHV [Hydrogenics, Canada]



Undergoing field trials at General Motor's Ontario automotive assembly plant and FedEx logistics hub (the Toronto Pearson Airport)

Hydrogenics currently is focusing on Stationary.

**Fully Integrated Solutions Fits Existing Battery Compartment**



- Hybrid system
- Fuel efficient
- Regen capable
- Quiet
- Durable
- Reliable

### HyPX Power Pack

|                       |                |
|-----------------------|----------------|
| <b>Fuel Cell Type</b> | <b>PEMFC</b>   |
| <b>Power</b>          | <b>22-30kW</b> |

## MHV [Hydrogenics, Canada]

**HYDROG(E)NICS**  
Advanced Hydrogen Solutions

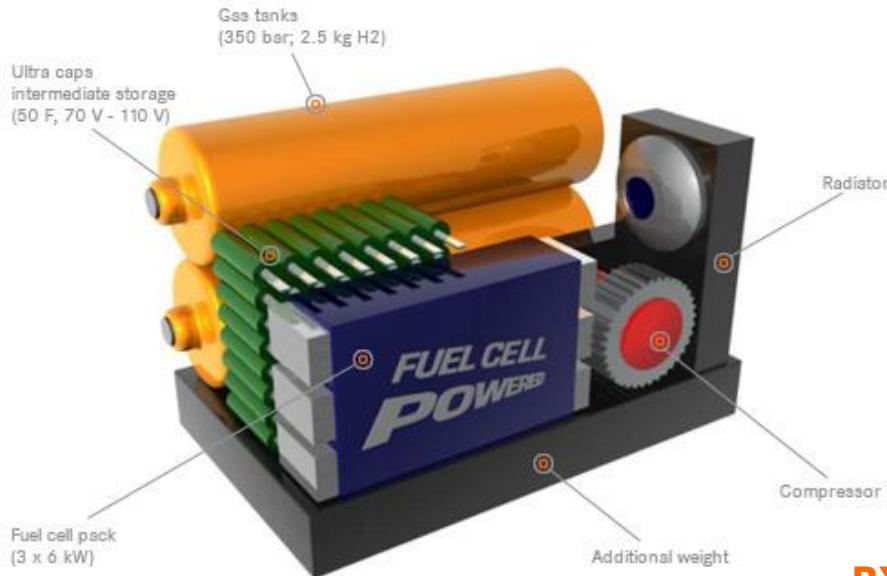
### HyPX™ FUEL CELL POWER PACKS

Pure. Power. Performance.



| HyPX™ 1-855                                       |                                  |                            |
|---|----------------------------------|----------------------------|
| <b>Nominal Voltage</b>                            | <b>80V</b>                       |                            |
| <b>Size (LxWxH)</b>                               | <b>855 x 1028 x 784 mm</b>       | <b>33.7 x 40.5 x 31 in</b> |
| <b>Net Power Output (Continuous)</b>              | <b>10 kW</b>                     |                            |
| <b>Max. Power Output – Peak for 15 sec.</b>       | <b>30 kW</b>                     |                            |
| <b>Available Electrical Energy</b>                | <b>25 kW</b>                     |                            |
| <b>Weight</b>                                     | <b>1150 kg</b>                   | <b>2535 lbs</b>            |
| <b>H<sub>2</sub> Fuel Storage Capacity</b>        | <b>1.6 kg</b>                    | <b>3.5 lb</b>              |
| <b>H<sub>2</sub> Fuel Storage Pressure @ 15°C</b> | <b>350 bar</b>                   | <b>5000 psi</b>            |
| <b>H<sub>2</sub> Fuel Fill Port</b>               | <b>TN1 350 bar H<sub>2</sub></b> |                            |
| <b>Safety / Certifications / Standards</b>        | <b>CE</b>                        |                            |

## MHV [STILL, UK]



**STILL**

The vehicles were used, for example, at Munich and at Hamburg airport, at German logistics and transportation company HHLA and at chemical company BASF.

### RX 60-45

|                        |                                 |
|------------------------|---------------------------------|
| <b>Fuel Cell Type</b>  | <b>PEMFC</b>                    |
| <b>Power</b>           | <b>10kW (endurance)</b>         |
| <b>Power</b>           | <b>Max. 30kW (15 sec)</b>       |
| <b>Size (mm)</b>       | <b>855 x 1,028 x 1,150</b>      |
| <b>Nominal Voltage</b> | <b>80V</b>                      |
| <b>Fuel</b>            | <b>Hydrogen (350bar) - 25kW</b> |

Source : [www.still.co.uk](http://www.still.co.uk) (2013)

## MHV [Toyota, Japan]

-Demonstration 2 units;  
will be commercially available by 2015

### - experiment

- Period December 2012- March 2014
- Location Toyoda Gosei Co., Ltd. Kitakyushu  
(Kitakyushu, Fukuoka Prefecture)
- Contents Two product fuel cell forklift 2.5t, 1 group hydrogen station
- Fuel Use of hydrogen generated secondarily from Sumitomo Metals Co., Ltd. Nippon Steel Yahata Seitetsusho



FCHV-F prototype

|                |  |
|----------------|--|
| Fuel Cell Type | PEMFC                                    |
| Power          | 8-10kW                                   |
| Fuel           | Hydrogen                                 |
| Project member | Toyoda Gosei Co., Ltd., Toyota Motor Co. |

## MHV [Julich, Germany]

2007 DMFC V3.1



2009 - 2012 DMFC V4



### DMFC V3.3 Hybrid System



|                     |                             |
|---------------------|-----------------------------|
| Peak Power          | 7kW                         |
| MeOH Cartridge      | 20L (Approx. 20hrs)         |
| Battery             | Lithium-ion 45Ah            |
| Stack Nominal Power | 1,300W                      |
| Number of Cells     | 90ea                        |
| Lifetime            | 3,000 hrs                   |
| Power Density       | 75mW/cm <sup>2</sup> @450mV |
| Weight              | 44                          |
| Dimensions          | 600x381x482mm               |

Source : FZJ-Research Centre Juelich (2012)

## MHV [Oorja, USA]

Oorja Fuel Cells (Oorja Protonics Inc) has also been busy, signing up UniPro Foodservice Inc. as a potential customer for Oorja's DMFC range-extender technology for materials handling vehicles (MHV).

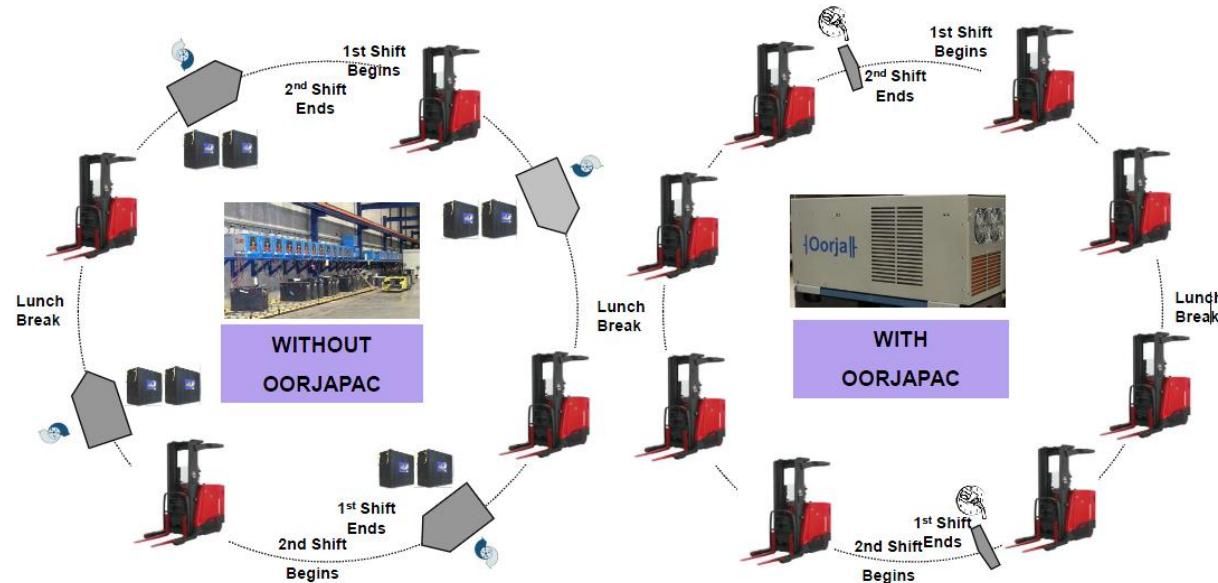


### OorjaPac Model 3

|                    |                          |
|--------------------|--------------------------|
| Fuel Cell Type     | DMFC                     |
| Power              | 20kWh/day                |
| Output Voltage     | 24/36/48V DC             |
| FUELING SPEC       |                          |
| Fuel Tank Capacity | 12 L (Approx.12-16Hours) |
| Fill Time          | < 1.5min                 |



## MHV [Oorja, USA]



**Oorja**  
Enabling Power

### OorjaPac Model 1

|                                  |       |
|----------------------------------|-------|
| Nominal Power (W)                | 4.5kW |
| Output Current (A)               | 62.5A |
| System Power Density(W-Hr/liter) | 268   |
| Stack Life (Hrs)                 | 8,000 |

Operating Costs : \$0.18/kW

Assumptions : 8 hours, 2 shifts

Payback : Full payback in 12~15 months

6 months is a little payback

### OorjaPac Model 3

|                                  |       |
|----------------------------------|-------|
| Nominal Power (W)                | 1.5kW |
| Output Current (A)               | 62.5A |
| System Power Density(W-Hr/liter) | 231   |
| Stack Life (Hrs)                 | 8,000 |

Assumptions : 75 units, 2 shifts, age 7 years

The total operating cost of \$ 3.2M savings

Payback : Full payback in 19 months

5 months is a little payback

③

## 국내 개발 동향



# 국내 개발 동향\_Vehicle



## UAV [LIG 넥스원]



## UAV [인하대학교]



|                         |                                 |
|-------------------------|---------------------------------|
| <b>Motor</b>            | <b>400 W</b>                    |
| <b>Fuel Cell</b>        | <b>200 W DMFC</b>               |
| <b>Fuel Storage</b>     | <b>1.7L</b>                     |
| <b>Fuel Type</b>        | <b>Methanol</b>                 |
| <b>Battery Type</b>     | <b>Lithium Polymer</b>          |
| <b>Battery Capacity</b> | <b>96 Wh<br/>(18.5V, 5.2Ah)</b> |

# 국내 개발 동향\_Vehicle

## Camping Trailer [LIG 넥스원]

2012



500W  
(42V or 220VAC)

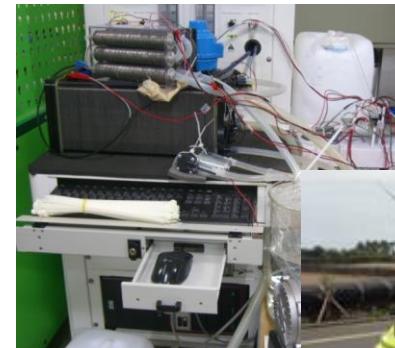
2014



900W  
(42V or 220VAC)



## Light Duty Vehicle [KIER]



### DMFC-EV

|                 |                                 |
|-----------------|---------------------------------|
| Fuel Cell Power | 2,000W                          |
| Battery Power   | 76.7V/ 120Ah (9.2kWh)           |
| Bipolar plate   | 266X155                         |
| System Weight   | 63kg (연료탱크포함)                   |
| MEA             | 110 Cells (301cm <sup>2</sup> ) |

# 국내 개발 동향\_Vehicle



## Scooter [PRO-POWER]



with S&T모터스

|                  |                        |
|------------------|------------------------|
| Fuel Cell        | 1 kW DMFC              |
| Fuel Storage     | 3.5 L (100 % Methanol) |
| Fuel Type        | Methanol               |
| Battery Type     | Lithium Polymer        |
| Battery Capacity | 1.37 kWh (25.9V, 53Ah) |
| Speed            | 30km/h<br>Max. 48km/h  |
| Driving Range    | 210km                  |

## Scrubber [PRO-POWER]



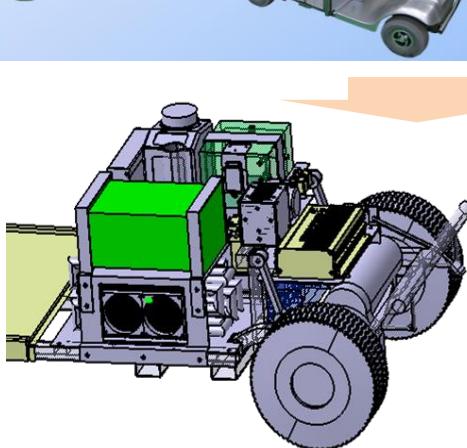
with 수성

|  |                          |
|--|--------------------------|
| Fuel Cell  | 1kW DMFC                 |
| Fuel Storage                                       | 14 L (100 % MeOH)        |
| Fuel Type  | Methanol                 |
| Battery Type                                       | Lithium Polymer          |
| Battery Capacity                                   | 7.4 kWh (37V, 200Ah)     |
| Productivity rate 1 side broom theoretical/ actual | 8,160 m <sup>2</sup> /hr |

# 국내 개발 동향\_Vehicle



## Electric Cart [PRO-POWER]



|                         |                            |
|-------------------------|----------------------------|
| <b>Motor</b>            | <b>400 W</b>               |
| <b>Fuel Cell</b>        | <b>500 W DMFC</b>          |
| <b>Fuel Storage</b>     | <b>2.0 L</b>               |
| <b>Fuel Type</b>        | <b>Methanol</b>            |
| <b>Battery Type</b>     | <b>Lithium Polymer</b>     |
| <b>Battery Capacity</b> | <b>500 Wh(25.9V, 22Ah)</b> |

## Electric Cart [KIER]



### DM-Mini V501

|                           |                                     |
|---------------------------|-------------------------------------|
| <b>Fuel Cell Power</b>    | <b>500 W</b>                        |
| <b>Battery Power</b>      | <b>12V/ 18Ah *2ea (432Wh)</b>       |
| <b>Fuel Tank Capacity</b> | <b>2.5 L (약 10 Hours)</b>           |
| <b>System Weight</b>      | <b>23kg (연료탱크포함)</b>                |
| <b>MEA</b>                | <b>70 Cells (100cm<sup>2</sup>)</b> |

## MHV [PRO-POWER ]

2010

**SWR1300L\_1<sup>st</sup>**



**SSR14\_1<sup>st</sup>**



**SSR14\_1<sup>st</sup>**

### Fuel Cell –Battery Hybrid Forklift

|                              |                               |
|------------------------------|-------------------------------|
| <b>Fuel Cell Type</b>        | <b>DMFC (1 kW Class)</b>      |
| <b>Fuel Storage</b>          | <b>12 L (100 % Methanol)</b>  |
| <b>Fuel Type</b>             | <b>Methanol Solution</b>      |
| <b>Battery Type</b>          | <b>Lithium Polymer</b>        |
| <b>Battery Capacity</b>      | <b>3.9 kWh (25.9V, 150Ah)</b> |
| <b>Maximum Load Capacity</b> | <b>1,300 kg</b>               |
| <b>Driving Time</b>          | <b>5 hrs</b>                  |

## MHV [PRO-POWER ]

2011



SSR14\_2<sup>nd</sup>

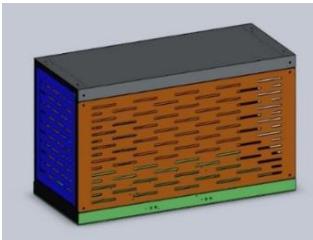
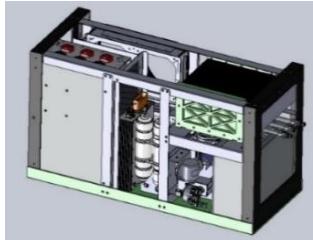
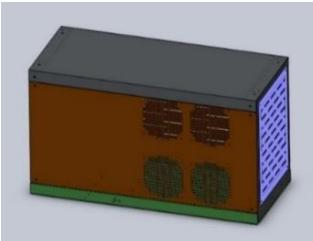
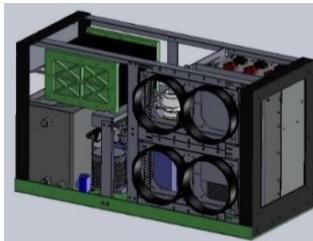
### Fuel Cell –Battery Hybrid Forklift

|                       |                        |
|-----------------------|------------------------|
| Fuel Cell Type        | DMFC (1 kW Class)      |
| Fuel Storage          | 14 L (100 % Methanol)  |
| Fuel Type             | Methanol Solution      |
| Battery Type          | Lithium Polymer        |
| Battery Capacity      | 5.2 kWh (25.9V, 200Ah) |
| Maximum Load Capacity | 1,300 kg               |
| Driving Time          | 6 hrs                  |



## MHV [PRO-POWER ]

2014

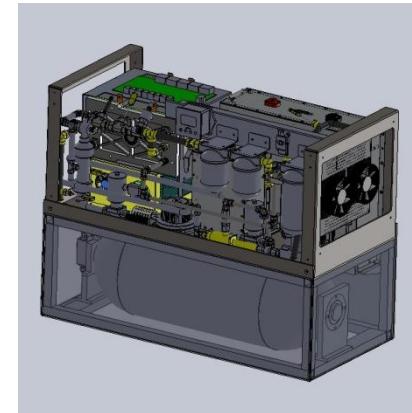
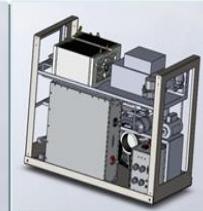
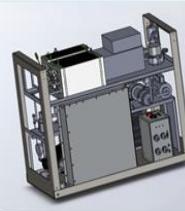
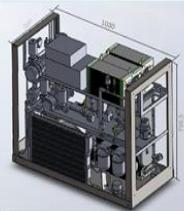
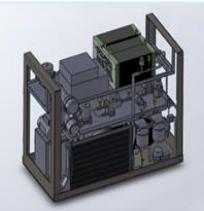
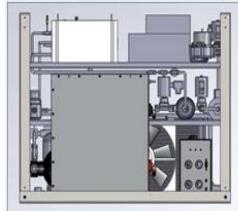
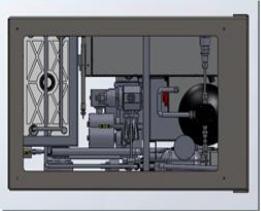
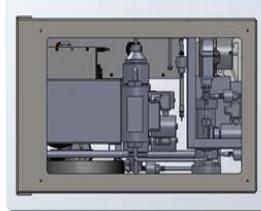
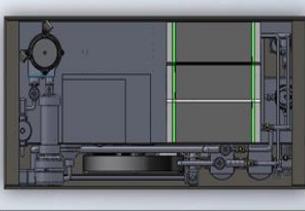
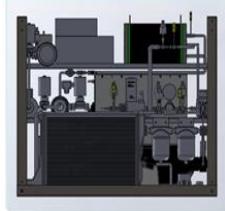


### SBR-15A FC\_ Class II

|                  |                        |
|------------------|------------------------|
| Fuel Cell Type   | DMFC (1.5 kW Class)    |
| Fuel Storage     | 12 L (100 % Methanol)  |
| Fuel Type        | Methanol Solution      |
| Battery Type     | Lithium Polymer        |
| Battery Capacity | 3.6 kWh ( 48 V, 75 Ah) |
| Driving Time     | 8 hrs                  |

## MHV [PRO-POWER ]

2014



### SBF-25A FC\_ Class I

|                  |                         |
|------------------|-------------------------|
| Fuel Cell Type   | PEMFC (5 kW Class)      |
| Fuel Storage     | 1.2 kg (700 bar)        |
| Fuel Type        | Hydrogen                |
| Battery Type     | Lithium Polymer         |
| Battery Capacity | 7.2 kWh ( 48 V, 150 Ah) |
| Driving Time     | 8 hrs                   |

④

## 사업화 계획





## Portable

- DMFC 50 ~ 250 W
- 개인용 제품 충전용
- 휴대용 분야 응용
- 국방용



## APU & Emergency

- DMFC 0.5 ~ 3 kW
- 캠핑용
- 통신타워



## Light Traction/ Material Handling

- DMFC 1 ~ 3 kW
- 지게차
- 청소차



## PROM-Gen\_DM

- No Need Charging Time
- Lower Maintenance
- Quiet Operation
- Easy Fuel Supply
- Extremely Low Operation Cost
- Solution to Energy Storage Capacity
- Environment Friendly



**PROM-Gen**

## PROM-Gen\_DM



Working Hours : 9hrs/day during 6 months

## PROM-Gen\_TBP

< 1 kW Class PROM-Gen™ >



**PROM-Gen™**  
Back-up Fuel Cell Hybrid System

### Specifications

|                     |   |
|---------------------|---|
| Model               | PROM-Gen™ DM1000  |
| Rated Power         | 1,000W<br>- 1,000W DMFC System<br>- 1.92kWh Lithium Battery |
| Out put Power       | DC 48VDC  |
| Generating Capacity | Max. 2.9kWh (1hr)<br>25.9kWh/day (24hrs)                    |
| Dimension           | 1,260mm*600mm*800mm<br>(H x W x D)                          |
| Weight              | 150KG   |

# 사업화 계획 Forklift [MHV]



## PROM-Gen\_MHV



## Problems Encountered



## Current Solution

**UNSATISFACTORY** with



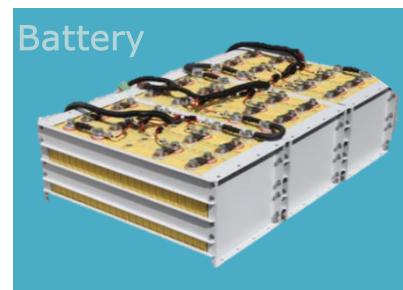
Noise

Higher Maintenance



Installation Restriction

Environment Problem



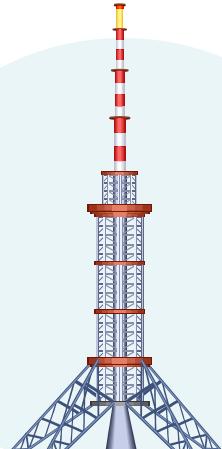
Long Charging Time  
Disposal Expense  
Storage Capacity



Low Electricity Quality

Installation Restriction

Hybrid System is solution!



DC 48V



Telecom Tower



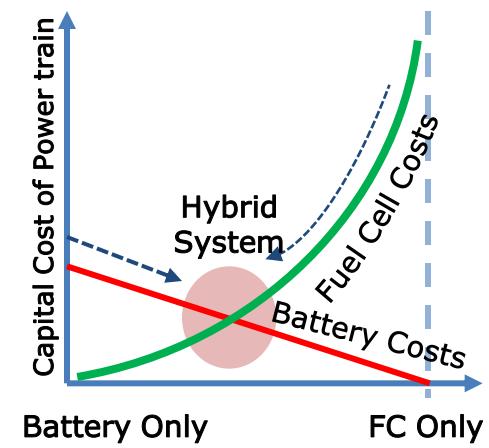
Methanol

Fuel Tank

## Hybrid

Maximization of respective advantages

- Relatively high efficiency
- Fast load response
- Directly continuous power generation
- Reasonable cost



## Trial Test of PROM-Gen in India (2015)

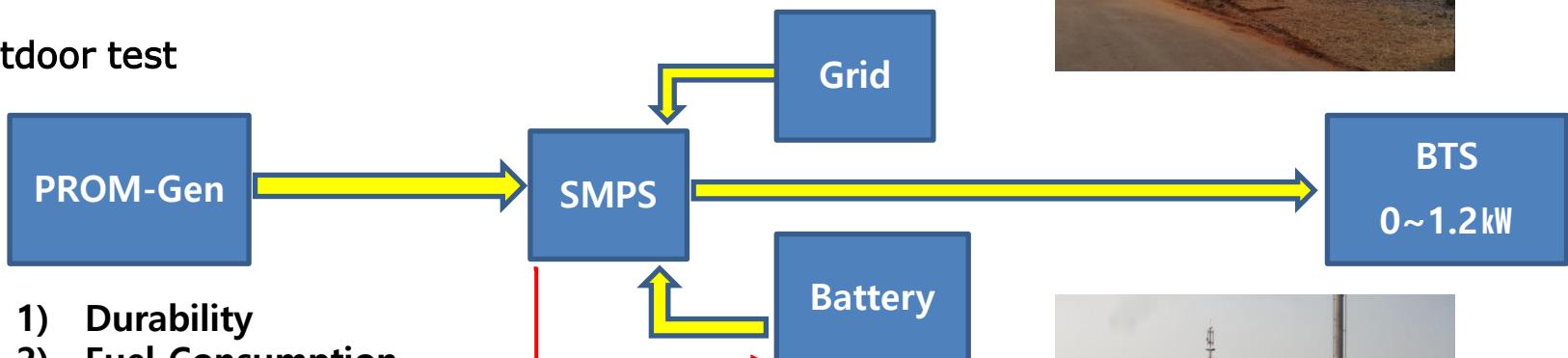
### 1<sup>st</sup> Indoor test



- 1) Durability
- 2) Fuel Consumption
- 3) System Efficiency
- 4) Load Change Following(0~1.25 kW)
- 5) Start-Stop(2~3 times or All day continuous)



### 2<sup>nd</sup> Outdoor test



- 1) Durability
- 2) Fuel Consumption
- 3) System Efficiency
- 4) Load Change Following(0~1.2 kW)
- 5) Start-Stop(2~3 times or All day continuous)
- 6) Battery Charging



## Selection of strategic markets

1<sup>st</sup> market entry → India, Bangladesh, Myanmar

2<sup>nd</sup> market expansion → Countries in Africa, Japan, Indonesia, The Philippines

India

### Enter the Telecom Tower market (Reliance, Indus Tower, ATC)

- 530,000 telecom towers installed.
- Due to sudden increase in the diesel fuel costs, there is higher demand for substitute energy.
- In India, there are eight hours of blackout on average.

Japan

### Telecom Tower and independent power supply market

- Higher demand for emergency due to high frequency earthquakes and Tsunami.

Africa

### Small sized power plant market (household & miner lodging)

- First enter the Republic of South Africa, Mali and Senegal and expand into neighboring countries.

Southeast Asia

### Telecom Tower and independent power supply market

- Due to economic growth, there is a severe shortage of power supplies.
- Higher demand in countries with numerous islands.(Philippine, Indonesia)



# THANK YOU

